



## Mags&Munchies...and More

### *Powers Amazing experiences for Girls*

It's time to **Create Your Own Path** and **Leap Ahead** by being an entrepreneurial G.I.R.L.- Go Getter, Innovator, Risk Taker and Leader!

### *Why participate in Mags&Munchies...and More?*

Because it's a rewarding way for Troops to earn funds early in the year for take action projects, activities and supplies. And girls get to practice the key 5 entrepreneurial leadership skills -Goal Setting, Decision Making, People Skills, Money Management and Business Ethics - before the Girl Scout Cookie season begins.

This year's program includes last year's favorites - nuts

& snacks, magazine subscriptions, drinkware and candles. Plus, new this year, a greeting card assortment!

All products are available on a girl's web site, while nuts and snacks can also be ordered in person directly from a girl. Your family and friends can get holiday shopping done early!

Girl Scouts inspires your child's exploration of the retail and management world with a safe and secure opportunity to run a real business and encourage her entrepreneurial efforts, while also supporting her Troop and Girl Scouts of Nassau County.



### KEY 2019 DATES FOR MAGS&MUNCHIES

- September 16: Online site setup and ordering taking begins.
- October 14: In person order taking begins.
- November 7: In-person order taking ends.\* In-person orders and payments due.
- Early December: In-person and girl delivery products and girl rewards distribution.
- December 17: Online system closes\*

\*Online orders placed after **November 7** will earn troop proceeds and will benefit Girl Scouts of Nassau County, but won't count towards girl rewards.

### PARENT PERMISSION FORM

Please cut and fill out the permission slip on the inside of this flyer, and return to your Troop Mags&Munchies Manager by:

(October 14 if no date has been filled in)

The pink "Girl Order Summary Sheet" shows what you need to enter in UNIFY for your child's in-person orders. You also need to give the pink form to your Troop Mags&Munchies Manager who will need to finish additional steps after receiving all of your Troop's orders, so please hand in materials and payments on time.

## SHARE/DONATION PROGRAM

All girls are encouraged to collect donations for **Project Thank You** (magazine vouchers for military and veterans) and **Operation Stop Hunger** (nut/snack items for a local food pantry.)

Two \$5 donations earn a patch; fifteen \$5 donations earn the



**SHARE** patch AND event, and all donations count towards the nut reward items and Troop proceeds.

## "IN-PERSON SELLING BUILDS PEOPLE SKILLS

If your child has customers who prefer not to place orders online, they can still have nut/snack product delivered by ordering directly from your child. Product delivery of nuts/snacks to Troops is scheduled for early December, so, when you help your child work on her sales pitch, encourage her to remind customers about holiday presents. Our nuts and snacks make great gifts for teachers, service providers and co-workers.

## FIT-TOGETHER PATCHES

Look at the nut card to learn how to earn them all!



## Online Site

Your child can practice running her own

business, and earn a patch, when she signs up and enters email addresses in UNIFY as part of the online program. It's also a simple way for out-of-town family and friends to show support. And simple for you, too --- *no cash to collect!*

IT'S AS EASY AS 1, 2, 3...

1. Go to [girlscouts.qspgao.com/gsnc](http://girlscouts.qspgao.com/gsnc) and click the "New Registration" button (or "Already registered" if you want to use the emails you entered from last year's program.)
2. Register with your child, who can design her own mascot then enter emails of family and friends. (The basic "Online" patch is earned for sending emails to just 15 addresses through this online system.)
3. Have your daughter check her sales progress regularly by logging into her site

and clicking on "Track your Sales". To qualify for girl rewards all orders must be placed and paid for **by November 7, 2019.**



\$150 in online orders earns this custom patch.

\$450 in online orders earns an exclusive Girl Scout showing of Frozen II.

A set of business cards for your child, to be filled out with a link to her online site, is included in the packet every girl receives.

## How to Avoid Online Shipping & Handling Fees

**Nuts/snacks:** There are no additional fees for girl-delivery online orders or in-person orders.

There are additional fees for direct *ship-to-customer online* nut/snack orders under \$75 which are set by our Nut/Snack vendor, Ashdon Farms. Fees vary by order size and will be noted on the order before the customer confirms their purchase. Our Council is planning on subsidizing shipping and handling fees for nut/snack orders of \$75 or more, shipping to one address.

**Magazines:** There are no additional shipping/handling fees for online purchase of magazines.

**"...and More":** The candles, tumblers, cards have shipping fees, but the fees are waived if the orders for those items, shipping to one address, total \$75 or more,

*Because the nut/snack items are a different vendor from the candles/drinkware/cards, they cannot be combined for free shipping.*

## GIRL Rewards and Troop Proceeds

All of the earnings from the Mags&Munchies Program stay in Nassau County and Troops earn proceeds while girls earn rewards and patches. The girl reward items are featured on the nut order card each girl receives. Troops earn up to 15% of all sales, and Troops at the Junior level and up can earn higher proceeds (up to 20%) for their Troop by electing to opt-out of girl rewards. Your Troop Mags&Munchies Manager or Leader can provide you with information about your Troop's rewards and proceeds selection.

## Transmitting nut card orders to your Troop Mags&Munchies Manager through UNIFY



NEW!!! Throughout the program, girls/parents should enter their in-person orders online from the nut order card using UNIFY. Once entered, you'll be able to view all orders in one place (in-person and online), and track how close your child is to her goal. When the program is over, Troop Mags&Munchies managers will review and submit these orders to Council.

- 1) Use the pink **Girl Order Summary** sheet to summarize all in-person orders from the nut order card.
- 2) Login to UNIFY at: [girlscouts.qspgao.com/gsnc](http://girlscouts.qspgao.com/gsnc)
- 3) After entering all in-person orders, ensure totals entered match totals on your order card.
- 4) By 11:59pm on November 7, submit in-person orders to the troop in UNIFY by clicking on the "Order Entry" tab.
- 5) Submit reward choices by clicking the "Select Rewards" tab. (only necessary if your Troop is taking rewards AND your child has total orders where there are choices: 75+ nut/snack items and/or \$500+ in combined product sales.)
- 6) Turn in your pink Girl Order Summary sheet and money to your Troop Mags&Munchies Manager by November 8, 2019. Hold onto your nut order card, so you know who gets what when you pick up the products in early December!



### GSNC MAGS&MUNCHIES PARENT/GUARDIAN PERMISSION SLIP AND ACCEPTANCE OF FINANCIAL RESPONSIBILITY

Dear Parent/Guardian of a Nassau County Girl Scout,

Welcome to the 2019 Mags&Munchies Fall Products Entrepreneurial Program. Through participation in this earning and learning experience, a girl can **Discover** the leadership skills of Goal Setting, Decision Making, Money Management, People Skills and Business Ethics. Your Girl Scout will **Connect** with others in her Troop and her community, and she will also have the opportunity to **Take Action** through activities funded by her Troop's earnings. All funds earned through this program stay in Nassau County to benefit our Girl Scouts.

My child \_\_\_\_\_, a member of Troop # \_\_\_\_\_, has my permission to participate in the 2019 Mags&Munchies Program. Financial responsibility and additional terms of this agreement are on the back of this form.

PRINT name – Parent/Guardian	Signature	Date
------------------------------	-----------	------

Street (Apt # if applicable)	City	Zip
------------------------------	------	-----

Email	Evening/Weekend or Mobile Phone	Weekday phone
-------	---------------------------------	---------------

Please cut out and complete this form and return it to your Troop Mags&Munchies Manager.

**Get your holiday shopping done early!**

**Great options for gift-giving!**



**GSNC MAGS & MUNCHIES PARENT/GUARDIAN PERMISSION SLIP  
AND ACCEPTANCE OF FINANCIAL RESPONSIBILITY**

- ◆ I understand that the nut/snack products ordered are NOT RETURNABLE or EXCHANGEABLE.
- ◆ I agree to accept responsibility for all product(s) and money my child receives
- ◆ I will see that my child has adult guidance while selling.
- ◆ I understand that my child will turn in all paperwork, orders and money to meet my Troop Manager's deadline and that orders must be placed no later than November 7, 2019 to count towards girl rewards and patches.
- ◆ I understand that Junior Level Troops and up can vote to opt-out of reward items. If my child's Troop made that choice, the only items/activities she will receive, if earned, are noted on the nut order card.
- ◆ I understand that all proceeds are Troop, Service Unit and/or Council funds and NOT the property of my daughter, as per GSUSA policy.
- ◆ I understand that rewards/patches not picked up from the Troop Manager by December 24, 2019 will be donated to a local charity.

I understand that I am responsible for submitting to Girl Scouts of Nassau County all money collected by my child. In the event of non-payment for the products received, I understand that Girl Scouts of Nassau County reserves the right to initiate collection procedures by its designated agent. I further understand that all costs associated with the collection process, including collection and/or attorney fees, will be my responsibility.

*Please sign on the other side of this form.*