

## **CONSENT AGENDA**

Girl Scouts of Nassau County, Inc.

### **Minutes Board of Directors Meeting June 22, 2011**

The regular meeting of the Board of Directors of the Girl Scouts of Nassau County, Inc. was held on June 22, 2011 at the office of the Corporation, 110 Ring Road West, Garden City, New York.

#### **Attendance**

##### **Officers and Directors in attendance constituting a quorum:**

Tyra Banks	Mark Florio	Vilma Osborne
Christine Bonczyk	Sandy Hoffer	Diane White
Lisa Burke	Wanda Jackson	Deborah Schiff
Paige J. Charles	Steve Kitchener	Priscilla Wong
Donna Ceravolo	Diane McFarlane	
Anthony Edelman	Domenique Moran	

##### **Absent:**

Ruth Bigman	William Mays	Eric Rogers
Agnelo Dias	Betty Monroe	Brian Rothschild
Marianela Jordan	Cathy O'Reilly	Leslie Segrete
Allison Kasson	Christopher Pendergast	
Miriam Lopez	Bonnie Porzio	

##### **Staff:**

Luci Duckson-Bramble, Fund Development Officer  
Susan Caruso, Director, Human Resources  
Joyce Wagner, Director Community & Volunteer Initiatives  
Donna Rivera-Downey, Director, Marketing  
Lori DiMaggio, Executive Coordinator

##### **Guest:**

Interns, Gabrielle Iannucci & Gridiane Pygeol

## Opening

President Diane McFarlane welcomed everyone to the meeting and asked the staff and visitors in attendance to introduce themselves.

The meeting was called to order at 7:35 p.m. by President, Diane McFarlane. The Secretary of the Board, Lisa Burke recorded the minutes.

## Consent Agenda

Ms. McFarlane asked that two (2) corrections be made to the April 13, 2011 minutes. **A motion was made to accept the consent agenda as amended.**

**Moved**, seconded (Anthony Edelman, Sandy Hoffer) and voted unanimously to accept the Consent Agenda as amended, which comprised:

- Minutes, April 13, 2010
- Board Committee Appointments\*
- Board Meeting Dates Revision
- United Way Application 2012
- Bank Signers Board Resolution

## Treasurer's Report

The Council is still maintaining an excess of revenue over expenses by \$1,417,000 and expenses have been kept down are at 27% of budget. We still have unpaid expenses for the Cookie Program but we are estimating an end of revenue net of \$2,680,000 - \$ 186,000 more than last year. The price increase made up for the fact that we had a 9.5% decrease in the number of boxes sold. Fall product sales are up \$10,000 over last year due to secondary sales from booklets the girls mailed in and we received an additional \$15,275 in June for a Growth Bonus for our increase in on-line Magazine sales.

## Human Resource Committee

Chris Bonczyk, a member of the HR committee, explained the rationale for the request to eliminate the Council's requirement for references from prospective volunteers from the Council's Volunteer Policies. This step has been eliminated by GSUSA and would help make the volunteer registration process much less cumbersome. A brief discussion followed.

**A vote to accept the amendment to the Volunteer Policies was unanimous.** [A copy of the memo will be attached to the original file copy of these minutes.]

## Finance Committee

Chair Mark Florio presented three scenarios to the Board Members for consideration of GSNC withdrawing from the National Girl Scout Council Retirement Plan (NGSCR). *Scenario 1:* Withdraw and use funds in investment accounts. *Scenario 2:* Withdraw and finance the cost. *Scenario 3:* Do not withdraw and make monthly payments through 2023. The information for these assumptions was based on unverified data from GSUSA. In order for the Council to choose Scenario 1 or 2 the Board would have to send a letter to GSUSA stating their intention and pay an administrative cost to get more accurate information on

the details of the cost of withdrawal to the Council. The administrative cost is \$40,000 for one Council plus \$5,000 for each additional Council divided by the number of Councils making the request. Currently there are six (6) Councils considering the withdrawal. If all six decide to withdraw the fee would be \$10,833 each. This fee could go up if the number of Councils considering the withdrawal goes down. If GSNC is the only Council requesting withdrawal the maximum fee could be \$40,000. Based on the information received the Board could have a clearer picture of the costs associated with withdrawing from the NGSCR. A lengthy discussion was followed by a motion that Girl Scouts of Nassau County, Inc. would pay anywhere from \$10,833 to \$40,000 for analysis of the Pension Plan which will provide us with the cost of withdrawal from the NGSCR from GSUSA. [A copy of the scenarios will be attached to the original file copy of these minutes.]

**The vote to accept the motion to send a letter to GSUSA and pay the fee to receive additional information on the cost of withdrawal from the NGSCR passed, 12 in favor, 4 against. Dominique Moran asked that her vote against the motion be noted.**

**Note:** The decision on whether or not to withdraw from the NGSCR is expected to be an action item for the September Board of Director's meeting.

## **Fund Development Committee**

550 participants rallied together on June 5th at SUNY Old Westbury for the second Walkathon. \$28,000 was raised for GSNC's Healthy Living Initiative. This is \$10,000 less than last year. The expenses were higher. Special thanks were given to all involved and those that attended.

Cathy O'Reilly is serving as the Chair of this year's Luncheon. The Luncheon will take place on Tuesday, October 25 at the Garden City Hotel. The Kick-off happens Monday, June 27th from 5:30- 7:30 PM at the Garden City Hotel. The hotel is once again providing the Kick-off gratis.

The Juliette Low Award of Distinction recipient is Cat Colvin, Deputy General Counsel for Pall Corporation. Cat has been a Girl Scout Leader in the Bay Association and is the founder of the Pall Science and Technology Mentoring Program developed for our LEGO Robotic Teams. Additionally, Cat has been instrumental in Pall's continued commitment as Event Sponsor of the Annual Luncheon for the past four years.

Virgin Atlantic Cargo will receive the Making a Difference for Youth of Long Island Award. Through Virgin Atlantic's community responsibility, the Cargo Division has supported our Luncheon for the past three years and have contributed over one million dollars to children's cancer research impacting Long Island and the world.

The Torch Bearer's Award recipient is Cynthia Friedman, a long time volunteer in the Floral Park/Bellerose/Stewart Manor Association. She has served her Association as Event Planner, Consultant, and Delegate Chair to Acting Chair of Association. Currently she serves on the Living History Committee.

100 Trees for 100 Years will be an Alumnae Kick-off for our 100th Anniversary. It's a fundraiser and an opportunity to replace trees that were destroyed at Camp Blue Bay last summer. It takes place on Saturday September 17 from 10:00AM to 3:00PM. Trees are \$20 each. Transportation will be provided from Council for \$45 and will include lunch. People can also travel by car. Activities include: weekend camping for troops, outdoor programs and activities, camp tours, tree planting and lunch with girls (Saturday-only) . Brochures will be going out this week to Alumnae and donors.

### **Delegate Communications Committee**

Diane White, Vice President and member of the Delegate Communication Committee reviewed the proposed request from the DCC to update the language in *Policies, Standards & Guidelines* to reflect the discontinued publication *Safety Wise* by GSUSA. *Safety Wise* has been replaced by *Volunteer Essentials* and *Safety Activity Checkpoints*. The Board received a draft of Policies, Standards and Guidelines with the changes.

**A vote to accept the changes to Policies, Standards and Guidelines was unanimous.** [A copy of the will be attached to the original file copy of these minutes.]

Diane White continued with the second proposal from the DCC to remove Stewart Manor Elementary School from the Floral Park/Bellerose/Stewart Manor Association and add it to the Elmont Association. The rationale for this change was based upon the fact that this school is part of the Elmont School District and as the girls get older they will be attending High School in the Elmont School District.

**A vote to accept moving Stewart Manor Elementary School to the Elmont Association was unanimous.**

### **Executive Report**

Executive Director, Donna Ceravolo, spoke about her work with the National Council Cookie Task Group and the upcoming 100 Anniversary celebrations that are happening locally and nationally. Details for all events will be posted on the website as we get more information. The Gap Teams are moving along with the work of the Strategic Learning retreats. The Board can expect to receive a short management report towards the end of the summer that will consist of an update on our goals from Strategic Learning.

### **Adjournment**

President Diane McFarlane thanked everyone for the discussion and decision regarding the pension.

There being no further business, the President called for a motion to adjourn.

**Moved**, seconded (Domenique Moran, Deborah Schiff) and voted unanimously to adjourn. The meeting adjourned at 8:42 p.m.

Respectfully Submitted,

Lisa Burke  
Secretary